

### WORKING WITH WHERE2NEXT? TRAVEL, LLC FOR UMRAH





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Hello and Welcome

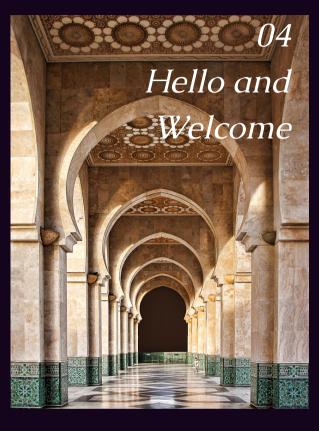
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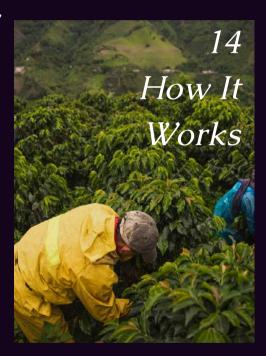
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## HELLO and WELCOME

#### RELY ON AN EXPERT

When you turn over a complex and stressful task that has the potential to become very costly and also has the potential to go terribly wrong, you feel relief and have a weight lifted from your shoulders.

That's the result of relying on an expert.

Once you have engaged my service, you won't book another journey on your own again.

### BENEFITS OF TURNING OVER THE PLANNING

- No more overwhelm with the search process.
- No more having your search devolve into something completely unrelated to travel.
- No longer beginning your journey after months of stressful planning, hoping that things are right and that nothing was forgotten.
- No wondering about what experiences or opportunities you may have missed.
- No wasted travel spend.
- Your entire travel experience will be professionally planned and documented.

### No More DIY Travel Planning

When you DIY anything in life, you take on risk. At times, it's a calculated risk because the consequences, if anything should go wrong, are minimal. At other times, the risk is too high - medical procedures; home renovations; education; even cutting your own hair.

Planning travel, especially internationally, is something that is best left to qualified and professional experts.

Consider some of the most frequent issues that DIY travel planners have:

- Missed flights
- Unsatisfactory hotel rooms that are nothing like the images you saw
- Travel insurance that doesn't actually work when you need it
- Waiting an indeterminate time on hold at airlines, cruise lines, hotels, and tour companies when you have a question or need assistance
- Tired and frustrated travel companions
- Wasted time attempting to get from one destination to another
- Under-planning
- Over-planning
- Poor document preparation or no documentation at all
- Denied entry and/or re-entry
- Discovering your scheduled activities and sites are closed or limited when you arrive
- Struggling to find dining options in limited capacity or busy travel seasons

Having your own professional and Certified Umrah Consultant travel advisor is akin to have a private concierge for all things travel - qualified, experienced, knowledgeable, connected, and always working to make your next journey one you'll tell stories about for years to come.

My professional Consultant Retainer covers a wide variety of tasks and services, including, but not limited to:

- Domestic and International Business/First Class air
- Private jet charter
- Vetting and booking hotels, resorts and private villas
- Small-ship river and ocean cruises
- Pre- and post-cruise accommodation
- Travel insurance / Travel assistance
- Expedited Customs and Immigration processing (if available at destination)
- Private transfers
- Private day tours and excursions
- Dining and entertainment reservations
- Unique cultural experiences
- Independent touring itineraries (FIT)

# SIGNATURE SERVICES

#### **BLUE RIBBON BAGS**

Blue Ribbon Bags (BRB) is a value-added service that tracks and expedites the return of baggage that is delayed by the airline while sending real-time email, SMS, and WhatsApp updates to the passenger regarding the status of the delayed baggage. BRB covers every flight, everywhere in the world. BRB has product in over 90 countries through some of the largest travel distribution platforms globally. Where2Next? Travel, LLC clients are automatically enrolled in this service at no cost to them.



#### LUGGAGE FREE

Luggage Free is a specialty service offering travelers the ability to ship luggage ahead to any destination worldwide, allowing them the ability to avoid the inconvenience of carrying, checking, and claiming luggage – even going through customs. This luggage shipping service is guaranteed, allowing the traveler to avoid unnecessary aggravation and save time – safely and in style.

https://link.where2nexttravel.co/sn2



# SIGNATURE SERVICES

#### MEDJET ASSIST

You can buy peace of mind with a Medjet Membership. Medjet is a premier global air medical transport and travel security membership program for travelers. One in 30 trips end in a medical emergency, and safety while traveling has become a growing concern. Insurance gets you to the "nearest acceptable facility". Medjet membership can get you home. <a href="https://link.where2nexttravel.co/2lg">https://link.where2nexttravel.co/2lg</a>.



#### TRAVEL INSURANCE

While I do sell travel insurance, I am not an employee of any travel insurance retailer, and am not able to answer technical questions about benefits, exclusions, and conditions of travel insurance. Questions of this nature should be directed to a licensed insurance agent. Information regarding benefits, exclusions, and conditions can be found on the Declarations Page of your travel insurance quote and policy documents. Insurance products do not generally cover losses caused directly or indirectly by known, foreseeable, or expected events, epidemics, or government prohibitions, warnings, travel advisories, or fear of travel.



# SIGNATURE SERVICES

#### Reserve P/S (ATL and LAX)

PS is located in a private terminal far away from the traffic and bustle of the public terminal. offering direct access to your commercial aircraft, private TSA and Customs clearance, luxury spaces and white-glove service before and after your flight. The Salon is designed for the individual traveler or small groups. The Private Suite is the ultimate choice for those seeking the highest levels of luxury, privacy and comfort. Contact me for membership and booking information.



https://link.where2nexttravel.co/jfr.

#### PROFESSIONAL JOURNEY PHOTOGRAPHY

A vacation photographer is able to share with you the depth and real soul of the places you visit because s/he can merge a professional job with the love for the photoshoot destinations you chose. Love, creativity, and technical skills drive the team and sharing experiences and emotions are their aims. Don't miss the chance and pick your personal photographer! <a href="https://link.where2nexttravel.co/8gz">https://link.where2nexttravel.co/8gz</a>.





## AGENCY FEES

#### TRIP COMPONENT ONLY\*

Domestic Business/First Class Air: \$50/ticket | International Business/First Class Air: \$60/ticket | Rail: \$50/trip | Cruise: \$50/sailing | Rental Car: \$50/vehicle | Private Jet Charter: \$100/traveler

#### **ACCOMMODATION RESEARCH\***

Assistance with domestic and international accommodation-only research (with established travel dates). This is a research service only.

\$200

#### **CONSULTANT RETAINER - PER ITINERARY\***

This white-glove Consultant Retainer allows me to research, plan and book every element of your pilgrimage, all while remaining within your designated travel spend and in alignment with your personal travel style.

\$824

#### **SMALL PRIVATE GROUP TRAVEL - PER GROUP\***

Before bringing together a group of your favorite friends, family, or clients, I will first work with the group organizer to curate the perfect itinerary. Each traveling household will then work with me individually to align their travel arrangements with the group plan, while at the same time meeting their personal travel needs. <u>A small group is defined as 16 or fewer travelers</u>. This is a planning and research service only.

\$927

### AGENCY FEES

#### SUBSTANTIVE CHANGE FEE - PER ITINERARY\*

Initiating non-emergency, substantive changes to your booked itinerary that are not originated by your airline, cruise line, tour operator, or other travel services provider will incur a non-refundable Substantive Change travelers; adding travelers (including those travelers who are not clients of \$515) Fee. Substantive changes include, but are not limited to changing *Where2Next? Travel, LLC); changing hotel(s); changing destination(s);* and any additional related work required in the implementation of the substantive changes.

#### **EMERGENCY SUPPORT / REBOOKING FEE\***

Need to cancel your journey and rebook the same vacation for a later travel date? I will take care of the intricate details from canceling each element of your current itinerary to confirming your new travel dates and rebooked elements. Should you need these rebooking services while you are away, I can also take care of that as well.

\$206

#### CANCELLATION FEE - PER TRAVELER\*

This fee will be charged should you completely cancel your booked itinerary or airline ticket(s) without a rebooking.

\$103

# ARE WE A GOOD FIT?

#### I AM A GOOD FIT FOR YOU IF YOU...

- Understand and appreciate the value of working with a professional to plan your travel.
- Want an advocate to assist you in the event of a travel emergency.
- Value timesaving expertise, insights, attention to detail and personalized service.
- Want access to exclusive promotions and perks that are not available to the public.

#### I AM NOT A GOOD FIT FOR YOU IF...

- You are a DIY (Do-It-Yourself) traveler.
- You are looking for inexpensive | cheap options.
- You enjoy solving trip planning challenges on your own.
- Expertise about an unfamiliar destination is not a priority for you.

### HOW IT WORKS



### QUESTIONNAIRE & INITIAL CONSULTATION

Complete the "Your Journey Begins" questionnaire so I have an idea of your travel needs. After I review your responses, we'll have a 15–30 minute video or phone consultation where I listen to your ideas and travel goals.



#### CONTRACT & CONSULTANT RETAINER

If we're a good fit for one another, you'll sign your booking contract, complete your onboarding forms, and pay the Consultant Retainer.

# 03

#### PLANNING MEETING

In this 60-90 minute virtual meeting, I'll begin the planning process. I will ask you a number of questions aimed at getting to know your travel preferences, travel style, and bringing your journey into focus.



### RESEARCH, PRESENTATION & ADJUSTMENTS

I will present you with a full itinerary containing options for travel, activities, and accommodation. Request any small changes before we commit to your final itinerary.



#### WHILE YOU ARE TRAVELING

I am an email or message away if you need me. In the event you need to activate your Emergency Support Plan (via WhatsApp), I will be on standby ready to assist (taking time zone differences into account).



### Q1. Why do you charge a fee?

As we come out of the pandemic and into a new way of traveling, you may have noticed that everything has become more complex and stressful. These are likely some of the reasons that you reached out to me. My services have also become more complex: navigating an entirely new landscape that involves heavier and more meticulous details and managing a myriad of disruptions.

My fee provides you my TIME and ACCESS - from the beginning of your journey until you return home, I make certain everything goes as smoothly as possible - from choosing the right departure to any protocols - helping you manage visa requirements - matching you with the right travel insurance policies, and much more.

## Q2. How much money do you save your clients?

I do not claim to save my clients money. In some instances, the price a client may find is lower than mine, and I will always try to price match. My value comes in the form of saving you the commodity of your time from researching – it comes with first-hand, professional knowledge of a destination. My value is the peace of mind you have in knowing if something goes wrong, you have an advocate working to correct it, whether you've contacted me with an issue or I've corrected it before it becomes one.

### Q3. Don't you get paid a commission?

Yes, we as travel advisors do get small commissions for our bookings. If I did not receive any commissions, my fees would be considerably higher or I would have to take on more clients – then I would not be able to provide the kind of care and service to my clients that they and I prefer. My fees ensure that you receive the service you deserve and the options that are most valuable to YOU.



# Q4. Does each person in the group pay the group fee?

No. Normally, one household/person is designated a group leader / liaison. That group leader / liaison is responsible for paying the fee on behalf of the entire group. After the group itinerary is established, each household in the group will then be charged the Consultant Retainer.

## Q5. I've seen some advisors not charge a fee.

Every travel advisor has their own business model.

While everyone's experience in working with a travel advisor is different, what I CAN tell you is what it is like to work with a travel professional like me here at Where2Next? Travel, LLC. For me, travel is what I do every day, all day – it's my passion and my profession. I continue to remain educated on keeping current in the travel industry, and I have been sought out by and quoted in numerous industry periodicals, websites, and interviews for my advice, guidance, and insight. I design custom travel experiences for my clients – so each itinerary is unique to you.

My fee structure gives my clients the confidence that I have THEIR best interest at heart, as I am not driven by the need to upsell. My North Star is the happiness of my clients.

A cheap price can be found anywhere, and there's <u>always</u> a reason it's cheap. Cheap is not my goal and should not be yours. My goal is the best <u>value</u> for your travel spend.

### Q6. Can I book my own airfare?

Of course! Some of my clients have booked air using loyalty points or refund credits and need to book the airfare themselves to utilize them.



# Q7. Can you book hotels with my loyalty points?

Yes, I can! That would entail, however, providing me access to your loyalty account to make and manage the booking(s). Many of my clients are very comfortable with me having that level of access. If you are not comfortable with me having that level of access, you may certainly book the accommodation(s) with your loyalty points, then kindly provide me with your confirmation number(s) for reference and the ability to add the accommodation to your itinerary.

### Q8. There are so many Umrah travel providers - How do you know who to trust and work with?

I have thoroughly researched and vetted the most trustworthy and reliable Umrah Plus providers whose focus is refined travel in safety and comfort and only partner with these companies. This will give you peace of mind that your sacred pilgrimage and leisure travel are in very good hands. My trusted Umrah Plus partners and I have reviewed every detail of the pilgrimage process and work together with you for the ultimate joyful holy journey and pre- or post-pilgrimage experience while you are visiting the Kingdom of Saudi Arabia. I have also been trained and certified for Umrah travel by providers that have your best interest at heart.

# SUPPORT

COMMUNICATIONS - I always strive to respond to you by the end of the next business day. Email communication is preferred.

Where2Next? Travel, LLC will communicate with you via the office number, email, and notification text messaging number. The Client Emergency WhatsApp number will be provided to you immediately prior to travel.

CLIENT MEETINGS - Your client meetings with Where2Next? Travel, LLC are important and are scheduled at your convenience so that pertinent information can be relayed to you directly. Once your meeting appointment is scheduled, you will receive your appointment confirmation via email. 24 hours prior to the start of our meeting, you will receive a reminder notification by email. Should you need to reschedule or cancel your meeting, please use the CHANGE/CANCEL APPOINTMENT link found in your confirmation and reminder emails received from Where2Next? Travel, LLC.

Monday: CLOSED
Tuesday to Friday: 10 AM - 7 PM
Eastern
Saturday and Sunday: Appointment

Closed all U.S. holidays

Only

**BUSINESS HOURS** 

CONTACT BY MAIL
730 Peachtree Street NE
#570
Atlanta, Georgia
30308

CONTACT BY SMS/TEXT/MMS 470 465 9615

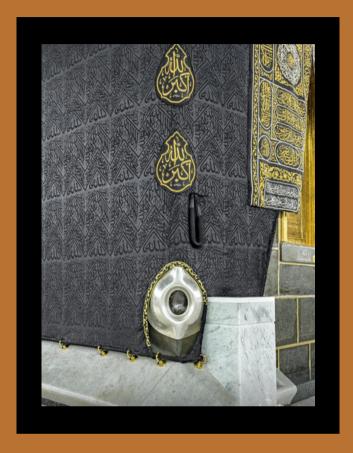
SEND ME AN EMAIL
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ON SOCIAL MEDIA

@umrahpluspilgrimage

🚺 @umrahpluspilgrimag

# READY TO GET STARTED?



Please note that Where2Next? Travel, LLC designs the <u>travel portion</u> of your Umrah pilgrimage. Any and all questions regarding proper Umrah procedures and rituals should be directed to your Imam or other spiritual leader.

Discover the difference working with a professional travel advisor with access to aa collection of unparalleled travel experiences makes.

The first step in planning your sacred pilgrimage is learning what makes you unique. Get started by completing the Your Journey Begins questionnaire. Once submitted, I'll review your submission, start brainstorming, and reach out to you to schedule your complimentary initial consultation.

<u>UmrahPilgrim@where2nexttravel.co</u> <u>www.where2nexttravel.co/umrahplusjourneys</u>