Where 2 Next? Travel, UC





### WORKING WITH WHERE2NEXT? TRAVEL, LLC





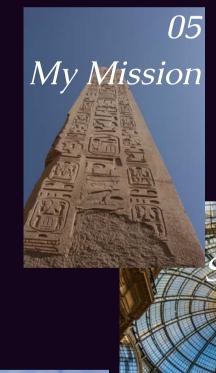
## IN THIS BROCHURE

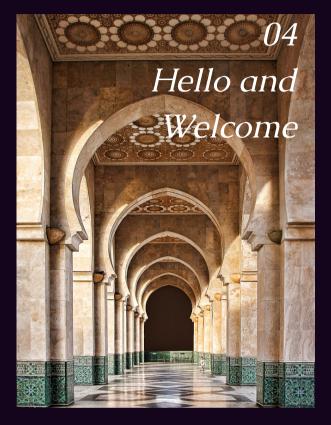
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Hello and Welcome

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#### RELY ON AN EXPERT

When you turn over a complex and stressful task that has the potential to become very costly and also has the potential to go terribly wrong, you feel relief and have a weight lifted from your shoulders.

*That's the result of relying on an expert.* 

Once you have engaged my service, you won't book another journey on your own again.

#### BENEFITS OF TURNING OVER THE PLANNING

- No more overwhelm with the search process.
- No more having your search devolve into something completely unrelated to travel.
- No longer beginning your journey after months of stressful planning, hoping that things are right and that nothing was forgotten.
- No wondering about what experiences or opportunities you may have missed.
- No wasted travel spend.
- Your entire travel experience will be professionally planned and documented.

### No More DIY Travel Planning

When you DIY anything in life, you take on risk. At times, it's a calculated risk because the consequences, if anything should go wrong, are minimal. At other times, the risk is too high – medical procedures; home renovations; education; even cutting your own hair.

Planning travel, especially internationally, is something that is best left to qualified and professional experts.

Consider some of the most frequent issues that DIY travel planners have:

- Missed flights
- Unsatisfactory hotel rooms that are nothing like the images you saw
- Travel insurance that doesn't actually work when you need it
- Waiting an indeterminate time on hold at airlines, cruise lines, hotels, and tour companies when you have a question or need assistance
- Tired and frustrated travel companions
- Wasted time attempting to get from one destination to another
- Under-planning
- Over-planning
- Poor document preparation or no documentation at all
- Denied entry and/or re-entry
- Discovering your scheduled activities and sites are closed or limited when you arrive
- Struggling to find dining options in limited capacity or busy travel seasons

Having your own professional and certified travel advisor is akin to have a private concierge for all things travel – qualified, experienced, knowledgeable, connected, and always working to make your next journey one you'll tell stories about for years to come.

*My professional Consultant Retainer covers a wide variety of tasks and services, including, but not limited to:* 

- Domestic and International Business/First Class air
- Private jet charter
- Vetting and booking hotels, resorts and private villas
- Small-ship river and ocean cruises
- Pre- and post-cruise accommodation
- Travel insurance / Travel assistance
- Expedited Customs and Immigration processing (if available at destination)
- Private transfers
- Private day tours and excursions
- Dining and entertainment reservations
- Unique cultural experiences
- Independent touring itineraries (FIT)

# SIGNATURE SERVICES

#### BLUE RIBBON BAGS

Blue Ribbon Bags (BRB) is a value-added service that tracks and expedites the return of baggage that is delayed by the airline while sending real-time email, SMS, and WhatsApp updates to the passenger regarding the status of the delayed baggage. BRB covers every flight, everywhere in the world. BRB has product in over 90 countries through some of the largest travel distribution platforms globally. <u>Where2Next? Travel, LLC clients are automatically</u> <u>enrolled in this service at no cost to them.</u>



#### LUGGAGE FREE

Luggage Free is a specialty service offering travelers the ability to ship luggage ahead to any destination worldwide, allowing them the ability to avoid the inconvenience of carrying, checking, and claiming luggage – even going through customs. This luggage shipping service is guaranteed, allowing the traveler to avoid unnecessary aggravation and save time – safely and in style.

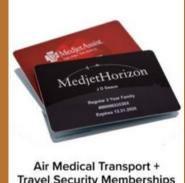
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# SIGNATURE SERVICES

#### MEDJET ASSIST

You can buy peace of mind with a Medjet Membership. Medjet is a premier global air medical transport and travel security membership program for travelers. One in <u>30 trips</u> end in a medical emergency, and safety while traveling has become a growing concern. Insurance gets you to the "nearest acceptable facility". Medjet membership can get you home. <u>https://link.where2nexttravel.co/2lg</u>.



Travel Security Memberships Take Trips. Not Chances.

#### TRAVEL INSURANCE

While I do sell travel insurance, I am not an employee of any travel insurance retailer, and am not able to answer technical questions about benefits, exclusions, and conditions of travel insurance. Questions of this nature should be directed to a licensed insurance agent. Information regarding benefits, exclusions, and conditions can be found on the Declarations Page of your travel insurance quote and policy documents. Insurance products do not generally cover losses caused directly or indirectly by known, foreseeable, or expected events, epidemics, or government prohibitions, warnings, travel advisories, or fear of travel.



# SIGNATURE SERVICES

#### Reserve P/S (ATL and LAX)

PS is located in a private terminal far away from the traffic and bustle of the public terminal. offering direct access to your commercial aircraft, private TSA and Customs clearance, luxury spaces and white-glove service before and after your flight. The Salon is designed for the individual traveler or small groups. The Private Suite is the ultimate choice for those seeking the highest levels of luxury, privacy and comfort. Contact me for membership and booking information.



https://link.where2nexttravel.co/jfr.

#### PROFESSIONAL JOURNEY PHOTOGRAPHY

A vacation photographer is able to share with you the depth and real soul of the places you visit because s/he can merge a professional job with the love for the photoshoot destinations you chose. Love, creativity, and technical skills drive the team and sharing experiences and emotions are their aims. Don't miss the chance and pick your personal photographer! <u>https://link.where2nexttravel.co/8gz</u>.





## AGENCY FEES

#### TRIP COMPONENT ONLY\*

Domestic Business/First Class Air: \$50/ticket | International Business/First Class Air: \$60/ticket | Rail: \$50/trip | Cruise: \$50/sailing | Rental Car: \$50/vehicle | Private Jet Charter: \$100/traveler

#### **ACCOMMODATION RESEARCH\***

Assistance with domestic and international accommodation-only research (with established travel dates). This is a research service only.

\$200

#### **CONSULTANT RETAINER - PER ITINERARY\***

This white-glove Consultant Retainer allows me to research, plan and book every element of your journey, all while remaining within your designated travel spend and in alignment with your personal travel style.

\$824

\$927

#### SMALL PRIVATE GROUP TRAVEL - PER GROUP\*

Before bringing together a group of your favorite friends, family, or clients, I will first work with the group organizer to curate the perfect itinerary. Each traveling household will then work with me individually to align their travel arrangements with the group plan, while at the same time meeting their personal travel needs. <u>A small group is defined as 16 or fewer travelers</u>. This is a planning and research service only.

\*All agency fees are non-negotiable, non-refundable and do not apply towards travel costs. Please note that Where2Next? Travel, LLC does not book economy airfare.

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# AGENCY FEES

#### SUBSTANTIVE CHANGE FEE - PER ITINERARY\*

Initiating non-emergency, substantive changes to your booked itinerary that are not originated by your airline, cruise line, tour operator, or other travel services provider will incur a non-refundable Substantive Change Fee. Substantive changes include, but are not limited to changing travelers; adding travelers (including those travelers who are not clients of Where2Next? Travel, LLC); changing hotel(s); changing destination(s); and any additional related work required in the implementation of the substantive changes.

#### **EMERGENCY SUPPORT / REBOOKING FEE\***

Need to cancel your journey and rebook the same vacation for a later travel date? I will take care of the intricate details from canceling each element of your current itinerary to confirming your new travel dates and rebooked elements. Should you need these rebooking services while you are away, I can also take care of that as well.



#### **CANCELLATION FEE - PER TRAVELER\***

This fee will be charged should you completely cancel your booked itinerary or airline ticket(s) without a rebooking.

\$103

#### TRAVEL CONSULTING FOR THE SELF-PLANNER\*

Perfect for self-planners in search of guidance.

\$150/hr

\*All agency fees are non-negotiable, non-refundable and do not apply towards travel costs. Please note that Where2Next? Travel, LLC does not book economy airfare.

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# YOUR INVESTMENT

Please note that I only book 4- and 5-star accommodation to ensure a quality stay and experience for my clients. In addition, I require a minimum travel spend for itineraries based on the level of services that are right for you.

For fully custom itineraries, I require a minimum working travel spend of \$15,000. For simpler getaways (such as all-inclusive Caribbean/Mexico stays), I require a minimum travel spend of \$8,000. Your travel spend may need to be adjusted depending on your specific needs and wants. This travel spend does not take into account incidental spending in destination or additional fees incurred while traveling.

In order to allow me to properly service each client's booking, I do not book economy airfare. I do offer booking of business class, first class and private aviation charters. I am happy to recommend routes and dates based off your inquiry. I recommend all clients review airfare pricing prior to solidifying your itinerary dates.

This minimum travel spend is in place to maintain the high quality my clients expect, and falls in line with the current average trip cost for the destinations I plan for most often. This also allows me to work with fewer clients to ensure I can give as much attention to each client as they deserve.

All inquiries, regardless or travel spend, are vetted to ensure a good fit, and clients with less than the minimum travel spend are taken on a case-by-case basis. Travel spend is discussed during your intake call to assure your needs and wants align with the amount you wish to spend. I'm happy to suggest alternatives in the event that I don't feel confident I can deliver an itinerary within your set travel spend.

# HOW IT WORKS

#### *QUESTIONNAIRE & INITIAL CONSULTATION*

Complete the "Your Journey Begins" questionnaire so I have an idea of your travel needs. After I review your responses, we'll have a 15-30 minute video or phone consultation where I listen to your ideas and travel goals.

#### CONTRACT & CONSULTANT RETAINER

If we're a good fit for one another, you'll sign your booking contract, complete your onboarding forms, and pay the Consultant Retainer.

#### PLANNING MEETING

In this 60–90 minute virtual meeting, I'll begin the planning process. I will ask you a number of questions aimed at getting to know your travel preferences, travel style, and bringing your journey into focus.

### RESEARCH, PRESENTATION & ADJUSTMENTS

I will present you with a full itinerary containing options for travel, activities, and accommodation. Request any small changes before we commit to your final itinerary.

#### WHILE YOU ARE TRAVELING

I am an email or message away if you need me. In the event you need to activate your Emergency Support Plan (via WhatsApp), I will be on standby ready to assist (taking time zone differences into account).

# FAQs

### Q1. Why do you charge a fee?

As we move into a new way of traveling, you may have noticed that everything has become more complex and stressful. These are likely some of the reasons that you reached out to me. My services have also become more complex: navigating an entirely new landscape that involves heavier and more meticulous details and managing a myriad of disruptions.

My fee provides you my TIME and ACCESS – from the beginning of your journey until you return home, I make certain everything goes as smoothly as possible – from choosing the right departure to any protocols – helping you manage visa requirements – matching you with the right travel insurance policies, and much more.

## Q2. Do you get better rates than if I booked myself?

My goal is to ensure that you have the best experience possible that is perfectly matched to your vision and interests. There are many times that I do have access to negotiated rates, but the real value is in how I can save you time, stress and frustration, either prior to traveling or while actually in the destination. If you are looking for a custom-made, seamless planning and travel experience, I'd love a chance to show you the difference of working with a travel advisor makes!

### Q3. Don't you get paid a commission?

Yes, we as travel advisors do get small commissions for our bookings. If I did not receive any commissions, my fees would be considerably higher or I would have to take on more clients – then I would not be able to provide the kind of care and service to my clients that they and I prefer. My fees ensure that you receive the service you deserve and the options that are most valuable to YOU.

# FAQs

## *Q4. Does each person in the group pay the group fee?*

No. Normally, one household/person is designated a group leader / liaison. That group leader / liaison is responsible for paying the fee on behalf of the entire group. After the group itinerary is established, each household in the group will then be charged the Consultant Retainer.

### Q5. I've seen some advisors not charge a fee.

Every travel advisor has their own business model.

While everyone's experience in working with a travel advisor is different, what I CAN tell you is what it is like to work with a travel professional like me here at Where2Next? Travel, LLC. For me, travel is what I do every day, all day – it's my passion and my profession. I continue to remain educated on keeping current in the travel industry, and I have been sought out by and quoted in numerous industry periodicals, websites, and interviews for my advice, guidance, and insight. I design custom travel experiences for my clients – so each itinerary is unique to you.

My fee structure gives my clients the confidence that I have THEIR best interest at heart, as I am not driven by the need to upsell.

## *Q6. I love planning! Can we still work together?*

A lot of the fun is researching and creating anticipation for the destination before traveling. As a travel advisor, my goal is to enhance your travel experience and provide you with expert advice, personalized recommendations, and insider knowledge that you simply will not find on your own. I consider this a collaborative experience. I do, however, offer travel consulting for the self-planner calls at a rate of \$150/hour to tap into my expertise.

# FAQs

## *Q7. Can you book hotels with my loyalty points?*

Yes, I can! That would entail, however, providing me access to your loyalty account to make and manage the booking(s). Many of my clients are very comfortable with me having that level of access. If you are not comfortable with me having that level of access, you may certainly book the accommodation(s) with your loyalty points, then kindly provide me with your confirmation number(s) for reference and the ability to add the accommodation to your itinerary.

### *Q8. Do you work with VRBO and/or AIRBnB?*

I do not work with properties that are individually managed, as I am unable to stand behind the legality, quality and safety of individually owned properties. If you are looking for options with shared space (living room, dining room, kitchen, etc.), I will work with my trusted partners to find vetted villas, apartments, hotels and resorts that meet your needs.

## *Q9. Why do you provide bundled package rates?*

Aa a travel advisor, my focus is on curating comprehensive travel packages rather than just providing individual component prices. I take a holistic approach to journey planning, considering various factors such as accommodation, transportation, activities, and additional services to create a seamless itinerary tailored to your preferences. By bundling these components, I can leverage my industry relationships to secure the best overall value for your trip.

# SUPPORT

COMMUNICATIONS - I always strive to respond to you by the end of the next business day. Email communication is preferred.

Where2Next? Travel, LLC will communicate with you via the office number, email, and notification text messaging number. The Client Emergency WhatsApp number will be provided to you immediately prior to travel.

CLIENT MEETINGS - Your client meetings with Where2Next? Travel, LLC are important and are scheduled at your convenience so that pertinent information can be relayed to you directly. Once your meeting appointment is scheduled, you will receive your appointment confirmation via email. 24 hours prior to the start of our meeting, you will receive a reminder notification by email. Should you need to reschedule or cancel your meeting, please use the CHANGE/CANCEL APPOINTMENT link found in your confirmation and reminder emails received from Where2Next? Travel, LLC.

BUSINESS HOURS Monday: CLOSED Tuesday to Friday: 10 AM - 7 PM Eastern Saturday and Sunday: Appointment Only Closed all U.S. holidays

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CONTACT BY SMS/TEXT/MMS 470 465 9615

SEND ME AN EMAIL hello@where2nexttravel.co karanmorrow@where2nexttravel.co

ON SOCIAL MEDIA

<u>@where2nexttravel</u>

<u>@where2nexttravelllc</u>

## READY TO GET STARTED?



Discover the difference working with a professional travel advisor with access to aa collection of unparalleled travel experiences makes.

The first step in planning an amazing journey is learning what makes you unique. Get started by completing the <u>Your Journey Begins</u> questionnaire. Once submitted, I'll review your submission, start brainstorming, and reach out to you to schedule your complimentary initial consultation.

> <u>hello@where2nexttravel.co</u> <u>www.where2nexttravel.co</u>